## Paper: (SEC-2): PRACTICE OF LIFE INSURANCE

Paper: SEC-2 Max. Marks: 50 (40+10) PPW: 2 Hrs Exam Duration: Hrs

Credits: 2

**Objectives:**a)To make the student understand Life Insurance Market in India. b) To discuss the issues related to risk management in view of life insurance.

UNIT-I: INTRODUCTION TO LIFE INSURANCE AND TYPES OF LIFE INSURANCE POLICIES AND PREMIUM CALCULATION: Meaning evolution, growth and principles of Life Insurance —Life Insurance Organizations in India— Competition and Regulation of Life Insurance. Types of Life Insurance Policies — Term, Whole Life, Endowment, Unit Linked and with or without Profit Policies—Customer Evaluation— Policy Evaluation— Group and Pension Insurance Policies—Special features of Group Insurance /Super Annuation Schemes—Group Gratuity Schemes. Computation of Premiums—Meaning of Premium, its calculation—Rebates—Mode of Rebates—Large sum assured Rebates—Premium Loading—Rider Premiums—Computation of Benefits—Surrender value—Paid up value

UNIT-II: SETTLEMENT OF CLAIMS RISK & UNDERWRITTINGS AND FINANCIAL PLANNING & TAX SAVING: Settlement of claims: Intimation Procedure, documents and settlement procedures. Underwriting: The need for underwriting — Guiding principles of Underwriting — Factors affecting Insurability — Methods of Life Classification — Laws affecting Underwriting. Financial Planning and taxation: Savings — Insurance vis-à-vis- Investment in the Units Mutual Funds, Capital Markets — Life Insurance in Individual Financial Planning — Implications in IT treatment.

## SUGGESTED READINGS:

- 1. Insurance Institute of India, Practice of Life Insurance, Mumbai.
- 2. P.K.Gupta, Insurance and Risk Management, Himalaya Publishing House, Mumbai.
- 3. Kanika Mishra, Fundamentals of Life Insurance: Theories and Applications, Prentice Hall
- 4. Kutty, S.K., Managing Life Insurance, Prentice Hall of India: New Delhi
- 5. Black, Jr. Kenneth and Harold Skipper Jr., Life and Health Insurance, Prentice Hall, Inc., England.
- 6. K.C. Mishra and C.S. Kumar, Life Insurance: Principles and Practice, Cengage Learning: New Delhi.
- 7. Sadhak, Life Insurance in India, Respose Books: New Delhi